



**Quarterly  
Report**

**Q1  
2024**

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**FINANCIALS**



## Financial Performance:

Net income decreased by \$92,000, or 46.46%, to \$106,000 for the three months ended March 31, 2024 from \$198,000 for the three months ended March 31, 2023 due primarily to an increase in noninterest expense and a decrease in net interest income. Earnings per share basic decreased \$0.05 for the three months ended March 31, 2024, to \$0.06, from \$0.11 for the three months ended March 31, 2023.

Interest and fee income increased by \$519,000, or 19.81%, to \$3.1 million for the three months ended March 31, 2024 from \$2.6 million for the three months ended March 31, 2023 as a result of an increase in interest and fees on loans.

Interest expense increased by \$565,000, or 83.09%, to \$1.2 million for the three months ended March 31, 2024 from \$680,000 for the three months ended March 31, 2023. Interest expense increased due to the rising interest rate environment as the cost of deposits increased.

Noninterest income increased \$101,000, or 32.69%, to \$410,000 for the three months ended March 31, 2024 from \$309,000 for the three months ended March 31, 2023. The increase in noninterest income was due to an increase in income from financial services. Income from financial services increased \$99,000, or 95.19%, to \$203,000 for the three months ended March 31, 2024 from \$104,000 for the three months ended March 31, 2023. Income from financial services increased due to a rise in asset values under management and the purchase of a retirement book of business.

Noninterest expense increased \$237,000, or 12.26%, to \$2.2 million for the three months ended March 31, 2024 from \$1.9 million for the three months ended March 31, 2023. The increase in noninterest expense was primarily due to increases in compensation and employee benefits expense and core processing expense. Compensation and employee benefits expense increased \$253,000, or 26.30%, to \$1.2 million for the three months ended March 31, 2024 from \$962,000 for the three months ended March 31, 2023. Compensation and employee benefits expense increased as we added a commercial lender, director of human resources, a credit analyst and a marketing team in the second half of 2023.

Core processing expense increased \$13,000, or 3.70%, to \$364,000 for the three months ended March 31, 2024 from \$351,000 for the three months ended March 31, 2023. Core processing expense increased as we created efficiencies through adding software and enhancing our customers' digital experience.





## Financial Performance Q3 2022 Continued

The provision for credit losses decreased \$60,000 to \$15,000 during the three months ended March 31, 2024, as compared to the same period last year. The provision for credit losses decreased as asset quality remains strong.

Total assets increased \$15.2 million, or 6.09%, to \$263.4 million at March 31, 2024 from \$248.2 million at March 31, 2023. The increase in assets was mostly due to an increase in gross loans. Gross loans increased \$23.9 million, or 13.63%, to \$199.0 million at March 31, 2024 from \$175.2 million at March 31, 2023. The increase in our loans was due to increases in residential real estate and commercial real estate. Residential real estate loans increased \$7.1 million, or 7.26%, to \$105.5 million at March 31, 2024 from \$98.4 million at March 31, 2023. Commercial real estate loans increased \$9.8 million, or 24.12%, to \$50.2 million at March 31, 2024 from \$40.4 million at March 31, 2023. Total loans past-due over thirty days increased to \$2.2 million at March 31, 2024 from \$825,000 at March 31, 2023. Non-performing loans increased to \$510,000 at March 31, 2024 from \$153,000 at March 31, 2023.

Interest-bearing deposits increased \$9.8 million, or 5.97%, to \$173.6 million at March 31, 2024 from \$163.8 million at March 31, 2023. The increase in interest-bearing deposits was a result of increases in MMDA and certificate of deposit accounts. Total noninterest-bearing deposits increased \$3.4 million, or 13.26%, to \$29.3 million at March 31, 2024 from \$25.9 million at March 31, 2023.

Total stockholders' equity increased \$658,000, or 3.00%, to \$22.6 million at March 31, 2024 from \$22.0 million at March 31, 2023 due to the increase in retained earnings and a decrease in accumulated other comprehensive loss due to the decrease in market interest rates.



# Financials Q1 2024

## Selected Income Statement Data

(Dollars in thousands except per share data, unaudited)

	Three Months Ended	
	March 31,	
	2024	2023
Interest Income	\$ 3,139	\$ 2,620
Interest Expense	1,245	680
Net Interest Income	1,894	1,940
Provision for Credit Losses	15	75
Net Interest Income after Provision for Credit Losses	1,879	1,865
Noninterest Income	410	309
Noninterest Expense	2,170	1,933
Income before Income Taxes	119	241
Income Taxes	13	43
Net Income	\$ 106	\$ 198
Income per Common Share-Basic	\$ 0.06	\$ 0.11
Income per Common Share-Dilutive	\$ 0.06	\$ 0.11
Weighted Average Share-Basic	1,806,050	1,813,200
Weighted Average Share-Dilutive	1,812,278	1,819,428

## Selected Financial Statement Data

	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Cash and Cash Equivalents	\$ 10,580	\$ 3,920	\$ 5,378	\$ 6,736	\$ 20,720
Securities, Available-for-Sale	34,792	35,440	34,377	35,253	35,808
Gross Loans	199,030	198,502	192,728	182,315	175,156
Allowance for Loan Losses	(2,099)	(2,045)	(2,042)	(1,974)	(1,966)
Other Assets	21,047	20,908	18,751	18,291	18,518
Total Assets	\$ 263,350	\$ 256,725	\$ 249,192	\$ 240,621	\$ 248,236

	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Noninterest-Bearing Deposits	\$ 29,330	\$ 29,557	\$ 29,345	\$ 27,187	\$ 25,897
Interest-Bearing Deposits	173,566	164,156	161,201	159,157	163,790
Total Deposits	202,896	193,713	190,546	186,344	189,687
FHLB Advances and FRB TFP	33,000	35,500	33,500	27,500	33,000
Other Liabilities	4,837	4,863	3,867	5,133	3,590
Total Stockholders' Equity	22,617	22,649	21,279	21,644	21,959
Total Liabilities and Stockholders' Equity	\$ 263,350	\$ 256,725	\$ 249,192	\$ 240,621	\$ 248,236

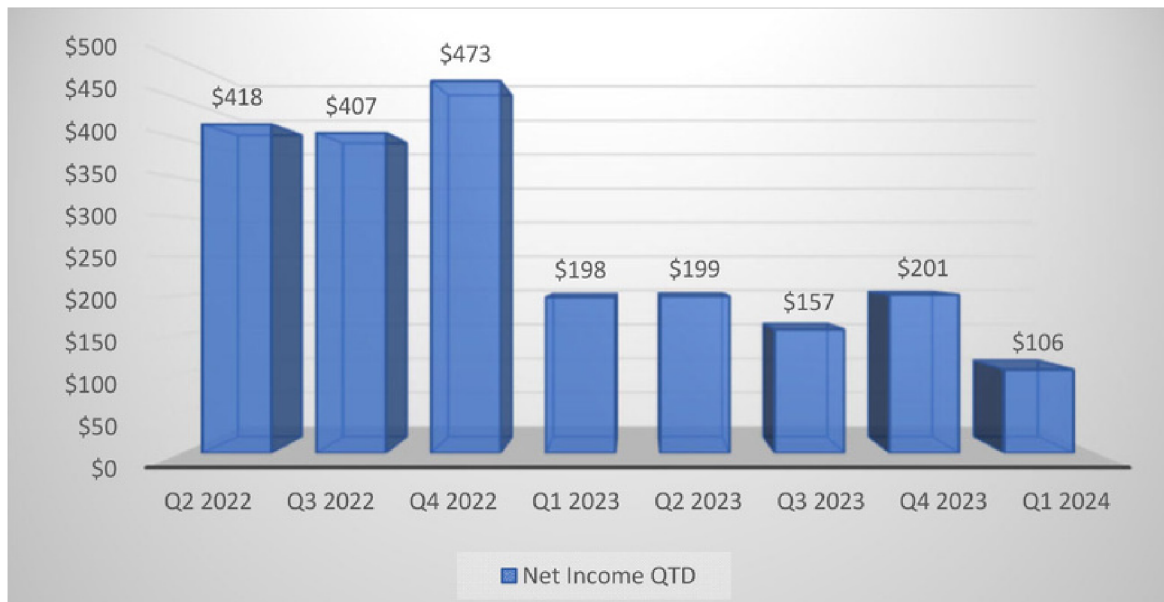
	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023	March 31, 2023
Total Loans over 30 days Past Due	\$ 2,183	\$ 2,295	\$ 2,388	\$ 565	\$ 825
Total Non-Performing Loans	\$ 510	\$ 416	\$ 51	\$ 57	\$ 153
Other Real Estate Owned and Repossessed Assets	\$ -	\$ -	\$ -	\$ -	\$ -
Allowance for Loan Losses to total Loans	1.05%	1.03%	1.06%	1.08%	1.12%
Total Non-Performing Loans to total Loans	0.26%	0.21%	0.03%	0.03%	0.09%
Non-Performing Assets to total Assets	0.56%	0.53%	0.40%	0.42%	0.45%

	Three Months Ended	
	March 31,	
	2024	2023
Return on Average Assets	0.17%	0.33%
Return on Average Equity	1.91%	3.62%
Tier 1 Capital Ratio	10.00%	10.82%
Net Interest Margin	3.33%	3.40%
Efficiency Ratio	94.18%	85.71%



# Financials Q1 2024

## NET INCOME QTD

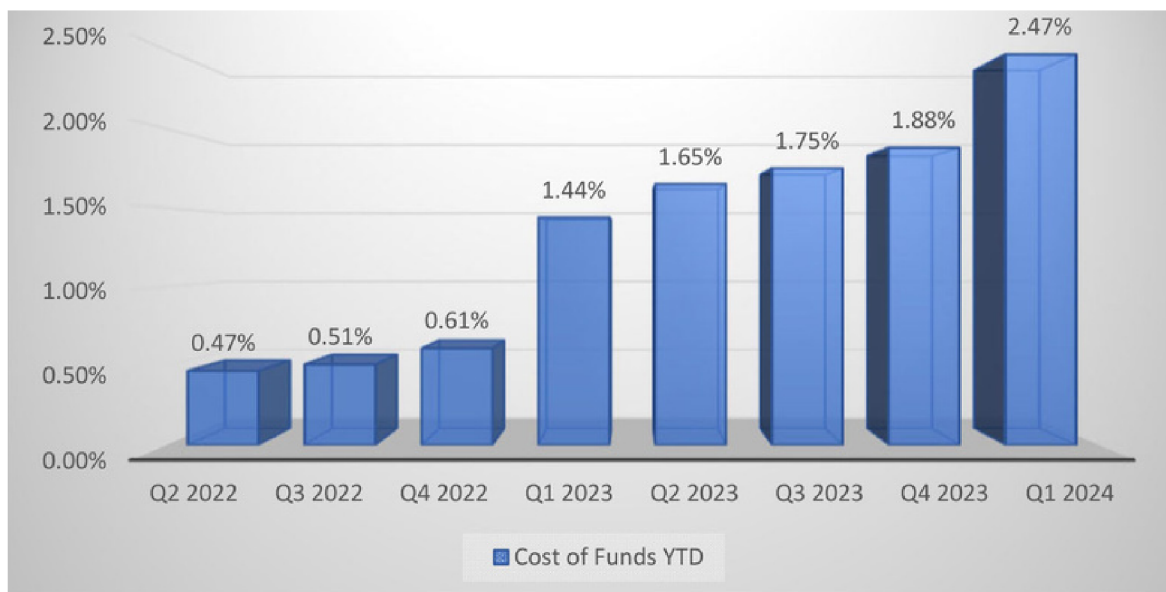


## NET INTEREST MARGIN YTD

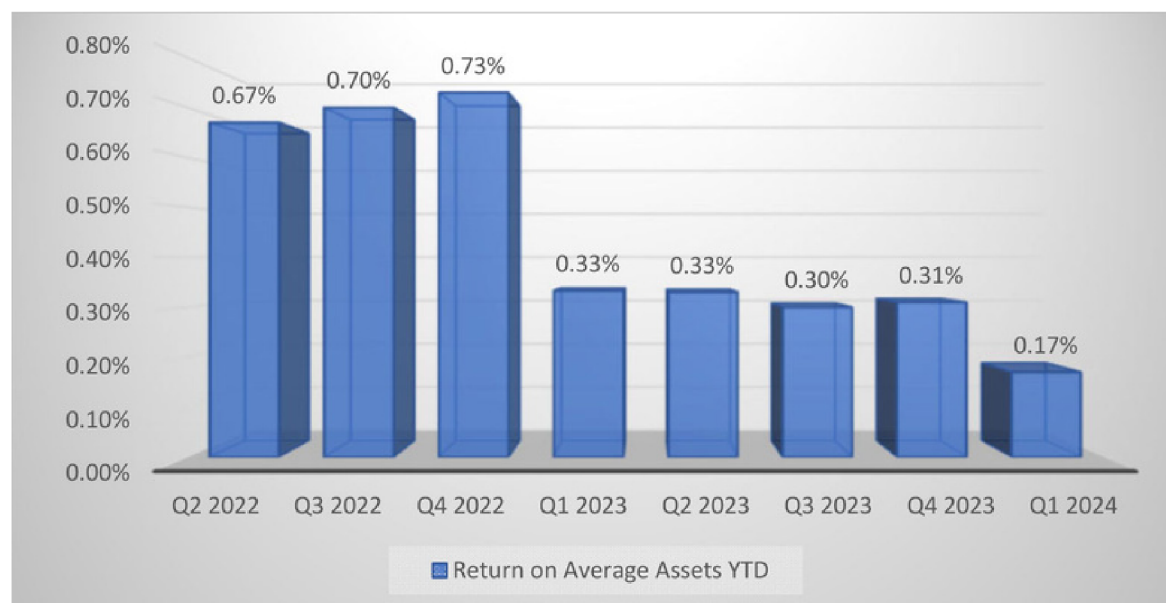


# Financials Q1 2024

## COST OF FUNDS YTD



## RETURN ON AVERAGE ASSETS YTD

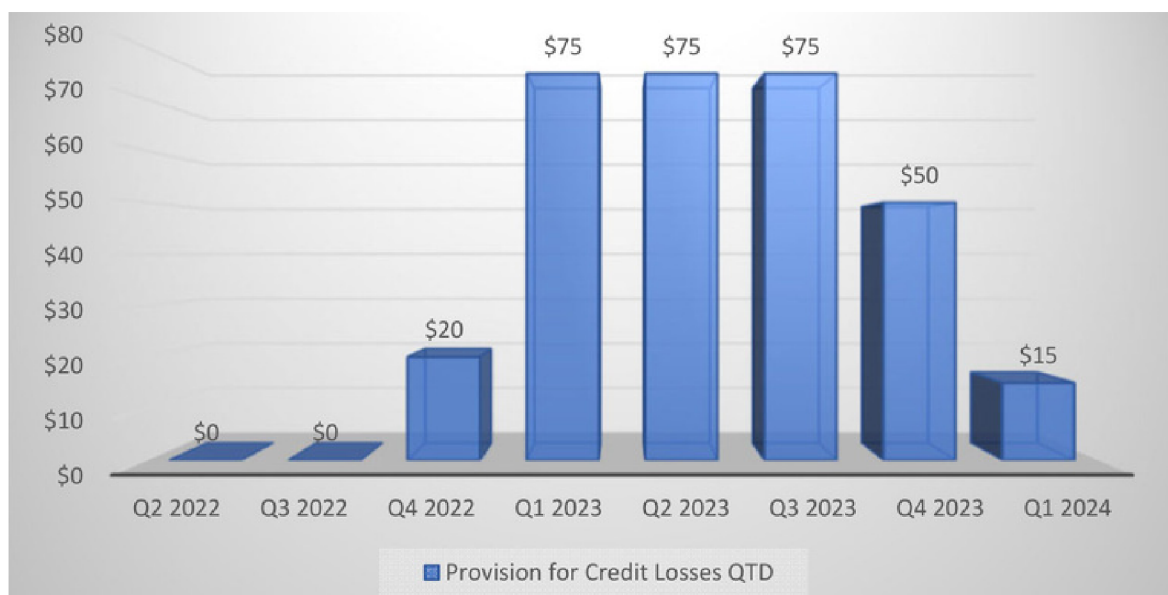


# Financials Q1 2024

## TIER 1 CAPITAL RATIO

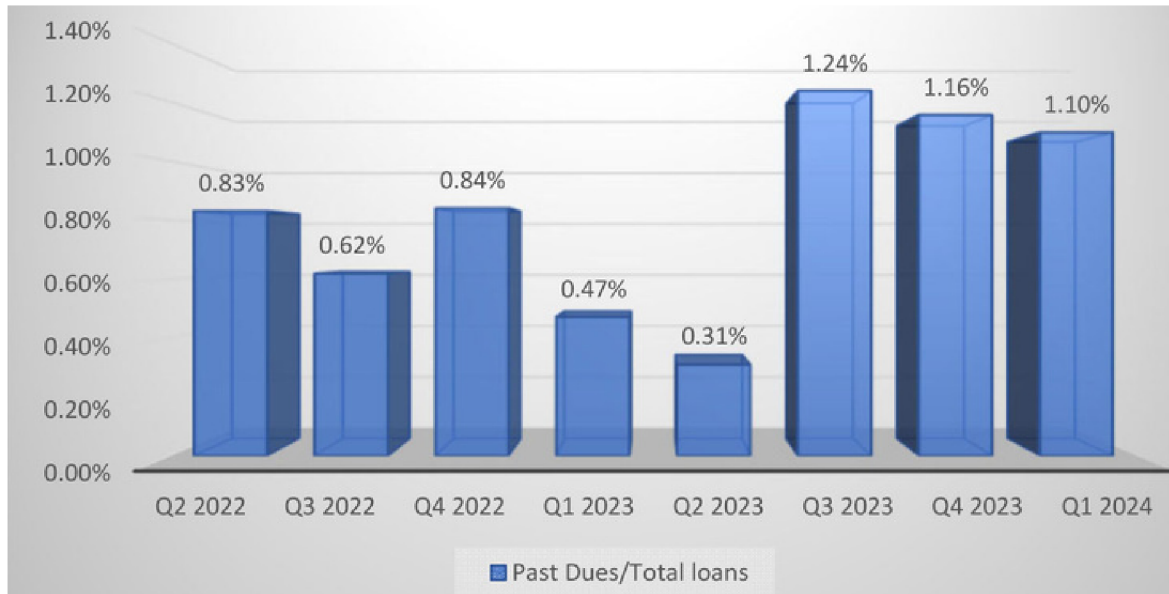


## PROVISION FOR CREDIT LOSSES QTD



# Financials Q1 2024

## PAST DUES/TOTAL LOANS



## EFFICIENCY RATIO YTD

